

CASE STUDY

Boosted Productivity and Cost Savings by Migrating to 365

INDUSTRY
Healthcare

LOCATION
Houston, TX

Centre overcame a competitor comparison by providing visibility to how a migration to O365 would impact the business

“Centre always goes the extra mile to ensure that customers are treated as family, this is why we have continued a relationship for over 10 years.”

IT Infrastructure Manager
State-designated Healthcare Organization

15% Lower than competing quotes for time & material

\$6k+ Total savings during introductory phase

CHALLENGE

Issues with Microsoft Exchange

The customer was experiencing support challenges with Microsoft Exchange, aging servers, and numerous site failovers. When the time came to decide on upgrading to a new version of Exchange or to consider other solutions, they turned to Centre to obtain recommendations and visibility to how a migration to O365 would impact their business.

About this Healthcare Customer

State-designated, local mental health authority and intellectual and developmental disability authority for the largest county in Texas. This healthcare organization is the largest behavioral and developmental disability care center in Texas, delivering behavioral health and intellectual and developmental disabilities services to over 88,000 people each year.

SOLUTION AND RESULTS

Collaboration and Support

Centre recommended Office 365 to resolve the current issues as well as enhance their current security posture. By making the switch, employees enjoyed a seamless collaboration experience by gaining access and using Microsoft TEAMS. Centre was chosen over a nationally recognized competitor due to their ability to migrate a significantly higher number of users, at a lower cost.

About Centre Technologies

Centre Technologies is a full-service IT consulting and managed services provider headquartered in Texas. As a trusted IT partner for well over a decade, Centre is recognized for its local experience and enterprise-grade cloud and cybersecurity solutions. Centre is committed to helping organizations harness the power of technology to maximize their operational efficiency and exceed their business goals.

LOOKING TO THE FUTURE

Preferred Cloud Partner

During the 365 migration, the customer continued to assess Centre’s capacity in implementing and supporting cloud solutions. Centre’s quick response to offer a solution to overcome specific operational challenges led to establishing the next step for this partnership—to build a Disaster Recovery platform through Microsoft Azure.

About Microsoft 365

Microsoft 365 is designed to help you achieve more with innovative Office apps, intelligent cloud services, and world-class security. Compare and choose from a variety of plans designed for businesses to customize when considering cost, features, and security. Centre’s team of Microsoft experts help you fully utilize the benefits of 365 and minimize the risk.