

CASE STUDY

# Accelerating Productivity by Simplifying Backups

**INDUSTRY**  
Manufacturing

**LOCATION**  
Frisco, TX

Needed faster, better backup capabilities with less complexity and equipment along with lower costs and workforce requirements.

*“Datrium is one of the best systems I have seen in my 38 years as an IT professional. Our results have been awesome, and Datrium is a big part of our future plans.”*

**IT Manager**  
Leading provider of order fulfillment and automation systems

**80%**

reduction in  
equipment

**60%**

fewer issues with  
servers and files

**75%**

less downtime

**80%**

less time spent  
managing systems

## CHALLENGE

Overcome Complexity

Business recently accumulated a hodge-podge of systems and needed to cut the cost and complexity of its environment. Core IT processes like backing up and restoring software updates from the file level and make life easier for both their software engineers and customers.

## SOLUTION AND RESULTS

Consolidate and Simplify Backups

Centre solution experts consulted and implemented Datrium’s proven Hyper-Converged (HCI) storage and backup solution to simplify equipment, optimize costs, and reduce downtime and issues. Moving to the Datrium platform saved critical time and effort for both software engineers and IT with faster management and access tools—enabling them to focus on future instead of reacting to issues.

## LOOKING TO THE FUTURE

Strategic vs. Tactical

With Centre’s strategic IT blueprint and the addition of Datrium’s platform, this customer is now able to focus on keeping IT proactive in the business, instead of reacting to fires. Accelerated productivity, and a scalable platform for future growth, provides the CIO more time and focus to implement the bigger vision for the organization.

### About this Manufacturing Customer

Leading provider of Intelligent Order Fulfillment and receiving automation solutions for retail, warehouse, and pharmacy operations. Receiving solutions including patented Intelligent Box Opening Devices, Intelligent Flexible Powered Conveyors, and Intelligent Sortation for Receiving.

### About Centre Technologies

Centre Technologies designs, implements and supports technology that boosts operational efficiency. From “secure by default” IT Managed Services and Cloud Consulting to world-class Project Management and Cybersecurity solutions. Centre empowers businesses with enterprise-grade solution that scale, personalized service, and local touch across locations.

### About Datrium

Datrium is transforming Disaster Recovery with its cloud-native design, built-in backup, instant RTO, and on-demand model. Datrium’s award-winning platform natively converges DR, backup, primary storage, mobility, and encryption into a single platform. Datrium’s resilient DHCI system combines the durability of SANs with the simplicity of HCI, increases performance, and integrates seamlessly with DRaaS.